

“We have been working with Pierre off and on for about 20 years. His advice and knowledge of the commercial real estate market has been invaluable and we look forward to continuing our long term and fruitful relationship for years to come. We have always felt that he puts our interests ahead of his own and we continue to have our utmost faith in him and his abilities.”

**Steve Goldberger**  
**Larry Goldberger**  
**Aldgate Construction**

“Pierre guided us and extensively documented every step of the sale transaction. He provided extremely valuable insight and direction on due-diligence requirements and ensured the sale completed in a highly efficient and timely manner.”

**David Kanhai | Trust Officer**  
**BMO Private Wealth | BMO Trust Company**

[...] Good morning, Pierre, Thanks for the hard work to bring the sale to a successful closing. A job well accomplished. Many thanks.

**Henry Hsieh**  
**Hong Kong**

[...] Thank you for finding a buyer for the building. It has been a pleasure working with you and I hope to do so again. Your approach is very bespoke and more enjoyable from what would normally be the case in selling Real Property. Petrus was absolutely the best choice!

**Greg Woolston, TEP | Director, Senior Trust Officer**  
**BMO Wealth Management | BMO Trust Company | One Wealth**

[...] It has been a pleasure to work with you on this. You have been a tremendous help. Regards,

**Dov Tal ,Associate**  
**Kronis, Rotsztain, Margles, Cappel LLP**

*Hi David, [...] it turns out that Pierre had worked with Tom Clark in the sale of a number of our congregational properties. Pierre contacted me after he discovered that Tom had died and then recognized my name on the Presbytery website [...] I believe that anyone looking at the sale of church property would benefit from at least having a conversation with Pierre. He is highly ethical and understands how to work with congregations to achieve the maximum value on their properties. He is not someone that believes that he has all the answers and consults widely and wisely with others, such as experts in the urban planning field, to ensure that congregations understand all of the options and potential available to them. - Randy*

**Pastor Randy Naylor, Congregational Minister Parkwoods United Church  
to David Allen, Executive Secretary, Toronto Conference**

*Hi Pierre: [...] I have also heard back from Nick Walker, chair of our Toronto Southeast Presbytery Property and Finance Committee. He remembers Tom Clark speaking highly of you and noted that Tom insisted that you be on a "recommended" agents list for sales under our jurisdiction as a presbytery (mostly congregational buildings, manses, etc.) [...] All the best, Randy*

**Pastor Randy Naylor to Pierre Gagne**

*[...] our thanks for the excellent job you did for us in marketing the property. I was impressed with the marketing campaign and with how you went to bat for us when the negotiations got tough [...]*

**Mr. Iliff Peck, Joseph & O'Donoghue LLP**

*We can't say enough positive stuff! Our family worked with Pierre Gagne over several years to sell all of the properties in our diverse real estate portfolio. He looked after all aspects of the organization and preparation for the sales and interacted with all family members and estate team so that we were all very comfortable and pleased with the results. His very professional and thorough approach achieved the highest possible returns.*

**Mrs. Jill Kamin, Harold Kamin Estate**

*[...] Pierre has an extensive knowledge of the market and was very committed to meeting our needs [...]*

**Ms. Sheila Jarvis president and CEO Bloorview McMillan Children's Centre**

*[...] we felt the process leading to our eventual decision went very well supported by your excellent reporting that assisted us by providing a better understanding of the various offers received and in the establishment of valuation criteria [...]*

**Mr. William Laidlaw Chief Executive Officer, St. John Ambulance**

*Pierre has been the Canadian Baptist of Ontario and Quebec (CBOQ) Realtor for over 15 years and therefore we have a long history of working with him. He has constantly proven his commitment to the best interest of CBOQ. I recommend him to anyone who requires real estate advice as a knowledgeable and honest individual who fights for his clients' best interest.*

**Ms. Peris Kamotho Director of Finance, Canadian Baptist of Ontario and Quebec**

*Your commitment to ensuring that the sale was completed to everyone's satisfaction, your willingness to keep us informed of progress during the 20 + months conditional period and your helpful advice during some difficult negotiation's was truly appreciated by our Task Force.*

**Mrs. Nancy Bell, Treasurer Canadian Baptist of Ontario and Quebec**

*[...] Pierre was very knowledgeable and he obviously had spent considerable time and effort researching the property and the area. He was able to translate his knowledge into a very detailed and presentable offering memorandum. A job well done.*

**Marc Lean, Aylesworth & AI LLP**

*[Pierre] is experienced, professional, patient and very knowledgeable, he has access to many buyers and he will always take his clients best interest first. It took us eighteen months to close the deal from beginning to end and Pierre was there for guidance at every turn of the road.*

**Marvin Starr**

*[...] It was a challenging property to sell in a tough market. I doubt if any other broker could have generated as many qualified offers as you did for us. I highly recommend you to any prospective vendor. Thank you again.*

**Jeff Dennis**

*Pierre was a pleasure to work with. He pays attention to all details and ensures that the entire sale process is handled with efficiency and professionalism [...] I am confident that his abilities are among the best in the industry.*

**Richard Diamond Canderel Stoneridge Equity Group Inc**

*[...] I must congratulate Pierre and his team for devising and implementing a marketing campaign that created excellent market response and resulted in a very successful transaction.*

**Wayne Walton, Sun Life Financial**

*[...] During the sales process Pierre was committed, cooperative, innovative and very professional. I have confidence in Pierre and his knowledge of the real estate industry.*

**Brad Searchfield Ontario Realty Corporation**

“I have enjoyed working with you and I have found that you have a zealous attention to obtaining a buyer and that you offer a professional ability of smoothing the transaction...”

**Marc Brawer**

“... I would like to ‘Thank you’ for your hard work and effort in helping us close the sale of 204 Richmond Street to our joint venture with Tridel. The project is going to be a great success and that is in no small part due to the efforts of yourself ...”

**John Sullivan**

"[ Petrus Commercial Realty Corp.] recognized the challenges associated with the sale of this property, created a marketing/sales concept and then sought out potential buyers to whom this type of property/transaction would appeal. The whole process was well thought out and executed, from beginning to end."

**Stewart Wallace**  
**Aylesworth LLP**